



## PROPANE EXCEPTIONAL PRODUCT PROGRAM GUIDELINES

### Propane Exceptional Product Program Overview

One of the primary purposes of the Propane Education & Research Council (PERC) is to research, develop, and demonstrate the effectiveness of new propane equipment in homes and businesses. As part of this effort, PERC is seeking a limited number of construction professionals, homeowners, and businesses to participate in the Propane Exceptional Product program. Designed to encourage the adoption of new propane equipment in homes and businesses, the Propane Exceptional Product program provides a financial incentive to qualifying and selected construction professionals, homeowners, and businesses who purchase select pieces of propane-fueled equipment and agree to share their experiences with PERC and their peers.

### Please note the following important information:

- **THE PROPANE EXCEPTIONAL PRODUCT PROGRAM IS NOT A REBATE PROGRAM.**
- **PURCHASE OF ANY EQUIPMENT DESCRIBED HEREIN DOES NOT GUARANTEE INCENTIVE AND NOT ALL APPLICANTS WILL QUALIFY.**
- **PERC RECOMMENDS FILING AN APPLICATION FOR THE PROPANE EXCEPTIONAL PRODUCT PROGRAM PRIOR TO PURCHASING ANY EQUIPMENT DESCRIBED HEREIN.**
- **PERC MAY DENY AN APPLICATION OR REQUEST FOR AN INCENTIVE FOR ANY REASON WHATSOEVER, EVEN IF ALL OF THE ELIGIBILITY REQUIREMENTS DESCRIBED HEREIN ARE MET.**
- **FOR QUESTIONS REGARDING THE PROPANE EXCEPTIONAL PRODUCT PROGRAM, PLEASE CONTACT YOUR DEALER OR CALL 202-452-8975.**

### Program Incentive Payments

Currently, propane-fueled premium generator sets and combined heat and power units are eligible pieces of equipment under the Propane Exceptional Product program. Program participants are paid an incentive after they have purchased the equipment and supply PERC with proof of payment (e.g., receipt). A portion of the incentive is paid directly to the construction professional, homeowners, or business once the requisite paperwork is processed. The remaining portion of the incentive will be paid directly to the homeowner or business upon receipt of the post-season survey. Please allow up to 30 business days for processing.

The level of incentive varies based on the type of equipment purchased. Below are the various incentive levels for the eligible equipment (although not every model of the eligible equipment listed below is eligible for an incentive).

Eligible Propane-Fueled Products	Incentives		
	Upon Approval and Receipt of Initial Survey	Upon Receipt of Final Survey	TOTAL
Premium generator sets	\$900	\$100	\$1,000
Combined heat and power (<6 kW)	\$4,750	\$250	\$5,000
Combined heat and power (>6 kW)	\$9,500	\$500	\$10,000
Thermal remediation system	\$1,800	\$200	\$2,000

### Eligible Equipment

Only new equipment may be eligible under this program. Refurbished or modified equipment will not be considered. In addition, construction professionals, homeowners, and businesses may purchase multiple technologies to maximize incentives. However, only one version of the same technology (e.g., one premium generator set) will be eligible for an incentive.

Below is a list of manufacturers and models of the types of propane-fueled equipment available for purchase. Please contact your dealer or call 202-452-8975 with questions regarding eligible equipment and manufacturers.

<b>Equipment Type</b>	<b>Manufacturer</b>	<b>Product</b>
Premium generator set	Generac Power Systems	EcoGen (6kW)
	Polar Power	8220D-950P DC Generator
Combined heat and power (<6 kW)	Marathon Engine Systems	Ecopower
Combined heat and power (>6 kW)	Yanmar America Corporation	CP10WN
Thermal remediation system	Temp-Air	EBB-40KW LP Trailer Equipment Package

### **Program Eligibility Requirements**

To qualify for the Propane Exceptional Product program, construction professionals, homeowners, businesses, or other qualifying entities must make an investment in the program by purchasing a new piece of propane-fueled equipment and meet the following criteria (depending on which product they choose):

#### *Premium generator set*

- Participant must be a U.S. construction professional, homeowner, or business.
- The unit must be used on site at a primary residence or full-time business.
- The unit must be used in an off-grid application or in combination with a renewable energy system.
- The unit must have a minimum annual runtime of 400 hours.

#### *Combined heat and power of less than 6 kilowatts*

- Participant must be a U.S. construction professional, homeowner, or business.
- The unit must be used on site at a primary residence or full-time business.
- The unit must have a minimum annual runtime of 4,000 hours.

#### *Combined heat and power of more than 6 kilowatts*

- Participant must be a U.S. construction professional, homeowner, or business.
- The unit must be used on site at a primary residence or full-time business.
- The unit must have a minimum annual runtime of 6,000 hours.

#### *Thermal remediation system*

- Participant must be a U.S. construction professional, homeowner, business, or other qualifying entity.

### **Limitations**

As noted above, the Propane Exceptional Product program is not a rebate program. Rather, it is a research initiative sponsored by PERC. To ensure the most relevant and useful data is obtained through the program, PERC may deny a Propane Exceptional Product program application even if all eligibility requirements are met. Important criteria will be taken into consideration when selecting the best possible candidates for the program such as the applicant's ability to record and supply data, the proximity to another Propane Exceptional Product program applicant, and hours of anticipated equipment operation.

## Consumer Commitment

Data collection is a key element of the Propane Exceptional Product program. As such, program participants are required to agree to the following conditions:

- Provide access to the home or building using the equipment (if requested).
- Submit updates electronically on the performance of the equipment.
- Track data regarding product performance such as fuel consumption, hours of operation, cost savings, and other information, and make available to PERC and its representatives.

## Application Process

Outlined below is the step-by-step process PERC undertakes to manage Propane Exceptional Product program applications:

1. Propane Exceptional Product program applications may be submitted online at [propaneexceptionalproduct.com](http://propaneexceptionalproduct.com).
2. Once submitted, the application is subject to a review by PERC. Shortly thereafter, a PERC representative will contact the applicant to notify them of the decision. Again, PERC recommends that applicants wait for a decision on their application prior to purchasing any equipment, as approval is not guaranteed.
3. Should PERC notify the applicant of approval, the applicant has 60 days to purchase the specified piece of equipment. Should 60 days pass without action, the applicant's position in the program and the financial incentive is no longer guaranteed.
4. When approved, the applicant is required to complete and return three documents for enrollment in the program: a contract, a federal W-9 form, and a copy of the receipt of purchase.
5. In addition, the applicant must complete a Propane Exceptional Product program survey and submit their answers to PERC. While the use of an online survey is preferred, PERC will accept answers via fax.
6. Once the required documentation is received, the equipment is purchased, and the survey is completed, the applicant will be paid the incentive that corresponds to their purchase.
7. The participant will be notified when they should evaluate the performance of the equipment. They will submit their results online or via email.
8. Once enrolled in the program, PERC may request additional help promoting the Propane Exceptional Product program, including the following:
  - On-site equipment demonstrations.
  - Testimonials or interviews about the impact of the new propane-fueled equipment.
  - Pictures showing the installed propane-fueled equipment being used.

## More information

Visit [propaneexceptionalproduct.com](http://propaneexceptionalproduct.com) for more information on the Propane Exceptional Product program and details on how to apply.

## About PERC

Authorized by the Propane Education and Research Act of 1996, PERC is a nonprofit 501(c)(6) trade organization dedicated to promoting the safe, efficient use of propane as a preferred energy source. PERC was created "to enhance consumer and employee safety and training, to provide for research and development of clean and efficient propane utilization equipment, and to inform and educate the public about safety and other issues associated with the use of propane."

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