

**Propane Education & Research Council
July 16-17, 2009
Washington**

MINUTES

Proceedings for July 16

Chairman Glenn Saunders called the meeting to order at 8:34 a.m.

Mr. Saunders, White Mountain Oil & Propane Inc. (North Conway, N.H.), marked the end of his term as chairman of the Propane Education & Research Council (PERC) by handing the chairman's gavel to the Council's new chairman, Bill Platz, Delta Liquid Energy (Paso Robles, Calif.).

Mr. Platz welcomed Council members in attendance:

Mark Alexander, Suburban Propane Partners LP (Whippany, N.J.)
Joe Armentano, Paraco Gas (Rye Brook, N.Y.) — *Vice Chairman, Marketers*
Doug Auxier, Auxier Gas Inc. (Batavia, Ohio)
John Ehlers (San Antonio, Texas)
Paul Grady, Heritage Operating LP (Florence, Ky.) — *Treasurer*
Joe Gump, ConocoPhillips (Dacula, Ga.)
Theodore Jeffcoat, Inergy LP (Rutland, Mass.)
Sam McTier, Propane Technologies LLC (Lake Forest, Ill.)
Gerry Misel, Georgia Gas Distributors (Sandy Springs, Ga.)
Tom Ramsey, BP North America Gas and Power (Houston)
Tom Redd, Martin Midstream Partners (Kilgore, Texas)
David Regan, Targa Resources Inc. (Houston) — *Secretary*
T.J. Rinke, Conway NGL Storage & Fractionation, Williams Midstream (Tulsa, Okla.)
Mike Sheehan, Sheehan's Gas Company (Bird Island, Minn.)
Charles Snelling (Fogelsville, Pa.)
Tim Stauff, Aux Sable Liquid Products (Morris, Ill.)
Paula Wilson, AmeriGas (Valley Forge, Pa.)
David Wunch, SemStream LP (Tulsa, Okla.)

Approval of Minutes

Mr. Platz directed the councilors' attention to the minutes of the April 2009 meeting of the Council. Upon a motion duly made and seconded, the Council approved the minutes.

Chairman's Report

Mr. Platz reviewed the rules for selecting the chairmen of PERC's five advisory committees and announced that Daryl McClendon, Farrellgas (Willowbrook, Ill.), had resigned as chairman of the Consumer Education Advisory Committee. Upon a motion duly made and seconded, the Council approved Mike Gioffre, Paraco Gas (Rye Brook, N.Y.), as chairman of the Consumer Education Advisory Committee.

Mr. Platz reviewed the rules for appointing advisory committee members and referred councilors to a list of the advisory committee appointments.

The approved advisory committee members are as follows:

To the Agriculture Advisory Committee: Chairman Robert Jacobs, Delta Liquid Energy (Paso Robles, Calif.); Vice Chairman Roger Gruwell, AmeriGas (Cedar Rapids, Iowa); Dan Beauvais, Agland Inc. (Lucerne, Colo.); Terry Davis, Country Propane (Milo, Iowa); Mike Faivre, Burkardt's LP Gas (Polo, Ill.); Greg Flint, Southern States Cooperative (Glen Allen, Va.); Tod Griffin, Kentucky Propane Gas Association (Frankfort, Ky.); Darin Hunhoff, CHS (Inver Grove Heights, Minn.); Steve Jaeger, Railroad Commission of Texas (Austin, Texas); John Kraft, Pacific Northwest Plains Marketing LP (Yankton, S.D.); Chris Salrin, Growmark Inc. (Bloomington, Ill.); Mike Welch, Welch Propane (Linden, Texas); Claude Zehnder, Bleyhl Farm Service Inc. (Grandview, Wash.).

To the Consumer Education Advisory Committee: Chairman Mike Gioffre, Paraco Gas (Rye Brook, N.Y.); Vice Chairman Darren Engle, Blue Star Gas (Central Point, Ore.); Steve Ahrens, Missouri Propane Gas Association (Jefferson City, Mo.); Scott Brockelmeyer, Ferrellgas (Overland Park, Kan.); Donnie Bullock, Williams Energy Group (Fayetteville, N.C.); Len Caric, Amerigas (Monroeville, Pa.); Billy Cox, O'Nealgas Inc. and Hercules Transport Inc. (Choudrant, La.); Dave Donahue, Donahue Gas (Anderson, Ind.); John Duchscherer, CHS Inc. (Inver Grove Heights, Minn.); John Ketchum, Gas Equipment Company Inc. (Earth City, Mo.); Christopher Kowalski, Osterman Propane (Whitinsville, Mass.); Ed LaCroix, BP (Houston); Frank Mapel, Pacer Propane (San Marino, Calif.); Eric Mays, Sharp Energy (Dover, Del.); Daryl McClendon, Ferrellgas (Willowbrook, Ill.); Shane McWhorter, Sequoia Gas Co. (Arcata, Calif.); Ted C. Reilly, American Welding & Tank (Mechanicsburg, Pa.); John Simcox, Inergy (Mechanicsburg, Pa.); Scott Vreeman, Siouxland Propane Co. (Ireton, Iowa); Brandon Wade, Wade Sales and Service Inc. (Breese, Ill.); Ted West, Liberty Propane (Chalfont, Pa.); David Regan, Targa Resources Inc. (Houston); Council Member David Regan, Targa Resources Inc. (Houston); Council Member Paula Wilson, AmeriGas (Valley Forge, Pa.).

To the Engine Fuel Advisory Committee: Chairman Tucker Perkins, Inergy Propane (Ashland, Va.); Vice Chairman Mike Taylor, Heritage Propane (Florence, Ky.); Mike Alexander, Worthington Cylinders (Columbus, Ohio); Heather Ball, Railroad Commission of Texas (AFRED) (Austin, Texas); Charles Baselice, AmeriGas (Valley Forge, Pa.); Tony Dale, Ferrellgas (Cedar Park, Texas); Mark Dmochowski, Georgia Gas Distributors (Sandy Springs, Ga.); Mark Goldsmith, Bay Gas Service Inc. (Shirley, N.Y.); Steve Moore, Expo Propane (Long Beach, Calif.); Greg Roberts, Paraco Gas (Stratford, Conn.); Joe Schnichels, CHS Inc. (St. Paul, Minn.); Mike Schwartje, ConocoPhillips (Houston); Scott Seibert, Aux Sable Liquid Products Inc. (Morris, Ill.); Mike Steward, Rutherford Equipment Co. (Apopka, Fla.); Bruce Swiecicki, National Propane Gas Association (Frankfort, Ill.); Tim Wood, Northwest Propane (Dallas); Council Member Bill Platz, Delta Liquid Energy (Paso Robles, Calif.).

To the Research and Development Advisory Committee: Chairman Kirk Saunders, White Mountain Oil & Propane Inc. (North Conway, N.H.); Vice Chairman Jeff Kaminski, AmeriGas (King of Prussia, Pa.); Robert Blackwell, Independent Propane Co. (Pine, Colo.); Donald Fernald, Superior Energy Systems (Columbia Station, Ohio); John Kamps, Kamps Propane (Manteca, Calif.); Dan Kelly, Texas Railroad Commission (Austin, Texas); Michael Kelly, World LP Gas Association (Paris, France); Terry LeClair, SemStream LP (Tulsa, Okla.); Michael G. Merrill, Suburban Propane (Whippany, N.J.); Bob Myers (Boulder, Colo.); Robert Nicholson, Eastern Propane Corp. (Oak Ridge, N.J.); Jay Sells, Heritage Propane (Jacksonville, Fla.); Bill Stewart, Blue Star Gas Co.

(Garberville, Calif.); Bruce Swiecicki, National Propane Gas Association (Frankfort, Ill.); Don Tomiello, Targa Midstream Services LP (Houston); Thomas Van Buren, Ferrell North America (Overland Park, Kan.); Steve Ward, Gardner Marsh (Raleigh, N.C.); Stuart Weidie, Blossman Gas Inc. (Asheville, N.C.); Kenny Wheat, Gas Processors Association (Tulsa, Okla.); Burl Williamson, Williamson LP Gas (Clinton, N.C.); Council Member Sam McTier, Propane Technologies LLC (Lake Forest, Ill.).

To the Safety & Training Advisory Committee: Chairman Mike Walters, AmeriGas (Berea, Ohio); Phil Applegate, Targa Resources Inc. (Houston); Mike Calderera, National Propane Gas Association (Washington); Philip Conty, AmeriGas (Ruffsedale, Pa.); Walter Cressman, Cress Gas Co. (Richlandtown, Pa.); Don Crowder, Corken Inc. Liquid Controls Group (Oklahoma City); Keith Hanchett, PERS (Ogden, Utah); Jay Hilliard, Revere Gas & Appliance (Hartfield, Va.); John Kamps, Kamps Propane (Manteca, Calif.); Ray Kazakewich, RegO Products (Elon, N.C.); Mike Konanz, Kamps Propane (Manteca, Calif.); Eric Kuster, Fairmont Specialty Group (Worton, Md.); Bryan Lewis, CHS Propane (Inver Grove Heights, Minn.); Paul Lindsey, Horizon Energy Holdings Co. Inc. (Lebanon, Mo.); Jerry Lucas, Heritage Propane Partners (Sallisaw, Okla.); Bruce Montroy, Bergquist Inc. (Durand, Mich.); Ken Mueller, Nationwide Agribusiness (Chatham, Ill.); Thomas Petru, Railroad Commission of Texas (AFRED) (Austin, Texas); Lyndon Rickards, Eastern Propane & Oil Inc. (Rochester, N.H.); Joe Rose, Propane Gas Association of New England (Bristol, R.I.); Russ Rupp, Suburban Propane Partners LP (Bonita Springs, Fla.); Jeff Shaffer, Shaffer's Bottled Gas Corp. (Hooversville, Pa.); Gary Smigaj, Heritage Propane (Kalispell, Mont.); James Taranovich, Proctor Gas Inc. (Proctor, Vt.); Matt Terry, Mission Gas Inc. (San Antonio, Texas); Randy Warner, Ferrellgas (Liberty, Mo.); Council Member Doug Auxier, Auxier Gas Inc. (Batavia, Ohio).

Executive Committee. Mr. Platz made a report on the activities of the Executive Committee since the April meeting of the Council.

National Energy Conversation Task Force. Mr. Armentano described the origins and purposes of the National Energy Conversation initiative and summarized the work of the task force.

Research, Measurement, and Evaluation Task Force. Mr. Grady made a report on the mission, the roles, and the responsibilities of the task force.

Mr. Grady introduced **Docket 16118**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket:	16118
Applicant:	Propane Education & Research Council
Short Title:	Research, Measurement, and Evaluation Task Force Audit and Assessment
Amount Requested:	\$29,000
Action:	Approved

Audit Committee Report

Mr. Rinke offered a report about the work and status of the committee.

Vice Chairman's Report — Marketers

Mr. Armentano had no report.

Vice Chairman's Report — Producers

The office of vice chairman for producers is vacant.

Treasurer's Report

Mr. Grady reviewed the budget forecast for the 2009 calendar year and compared it with the 2009 Budget. Upon a motion duly made and seconded, the Council adopted the treasurer's report.

On behalf of the Budget and Finance Committee, Mr. Grady asked for the Council's approval of the renewal of a \$5 million credit line originally approved by the Council in 2007. Upon a motion duly made and seconded, the Council approved the renewal of the credit line with the stipulation that PERC could not use the credit line without the approval of the Executive Committee.

Counsel's Report

Ed Newberry of Patton Boggs gave a report on Council members' compliance and oversight responsibilities. He directed councilors' attention to the PERC Code of Conduct in the materials each councilor received at the meeting.

President's Report

Mr. Willis gave a report that covered personnel matters, the annual price analysis conducted by the Commerce Department, the ongoing review of PERC activities by the Government Accountability Office, the PERC partnership with the Pickens Plan, and some of the reports and action items that would come before the Council at this meeting.

Mr. Willis introduced **Docket 16087**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket:	16087
Applicant:	Propane Education & Research Council
Short Title:	Integration of Propane into the Pickens Plan
Amount Requested:	\$223,500
Action:	Approved

Mr. Platz opened the floor for nominations for the office of vice chairman for producers. Mr. Regan was nominated and the nomination was seconded. Hearing no other nominations, Mr. Platz closed nominations for vice chairman for producers, and the Council, by unanimous consent, accepted the uncontested nomination in lieu of an election and made Mr. Regan vice chairman for producers.

Mr. Platz then opened the floor for nominations for secretary. Mr. Redd was nominated and the nomination was seconded. Hearing no other nominations, Mr. Platz closed nominations for secretary, and the Council, by unanimous consent, accepted the uncontested nomination in lieu of an election and made Mr. Redd secretary.

Chief Marketing Officer's Report

PERC Senior Vice President and Chief Marketing Officer Kate Caskin gave a report on recent research into opinion leaders' awareness of propane and described the ways

PERC is raising propane's profile through the National Energy Conversation initiative and the propane-Pickens partnership.

Ms. Caskin introduced David Denham of Colle+McVoy (Minneapolis). Mr. Denham reviewed the public education strategy and tactics of the National Energy Conversation initiative and showed the Council the creative concepts

Ms. Caskin described the ways PERC would measure the success of the National Energy Conversation initiative.

Industry and Public Comments

Mr. Platz directed the councilors' attention to a public comment found in their briefing books. He then opened the floor for industry and public comments. Hearing no comments, Mr. Platz closed the industry and public comment period.

Propane Market Outlook

Bruce Henning of Energy and Environmental Analysis Inc. (Arlington, Va.), an ICF International company, made a presentation on the outlook for propane in all market segments through 2020. He directed councilors' attention to the executive summary of the *Propane Market Outlook* in their briefing materials.

Budget for Calendar Year 2010

Mr. Grady reviewed the budget process associated with the PERC budget.

Chief Financial Officer and Vice President of Administration Jim Harris made a budget presentation that covered the guiding principles of staff's work on the budget, resource allocation, a comparison of the 2009 forecast with the 2010 proposed budget, and the proposed 2010 budget for the PERC-NPGA-GPA Partnership Program and the National Energy Conversation.

Vice President Brian J. Feehan reviewed the way the three technology-centered advisory committees (Agriculture, Engine Fuel, and Research and Development — known collectively as the Technology Trio) participate in the PERC commercialization program. He explained PERC's engine fuel strategy and summarized the proposed 2010 budget for PERC engine fuel programs.

Director of Research and Development Greg Kerr reviewed PERC's research and development activities and summarized the proposed research budget for 2010.

Director of Agriculture Programs Mark Leitman described trends in the agricultural industry and explained how they influence the work of the Agricultural Advisory Committee. He summarized the proposed 2010 budget for agricultural programs.

Director of Residential Programs Tracy Burleson described consumer education objectives for the coming year and summarized the proposed 2010 budget for consumer education.

Vice President of Safety and Training Stuart Flatow updated councilors on the industry's reception of PERC safety and training materials and summarized the factors that influence the budget decisions of the Safety & Training Advisory Committee.

Industry Programs Director Martha Evans summarized the key considerations influencing the budget for PERC industry programs.

Chief Information Officer Kay Howell summarized the proposed 2010 budget for information technology at PERC.

Upon a motion duly made and seconded, the Council authorized the release of the proposed 2010 budget for public comment.

Grants Management

Mr. Harris proposed to close out six dockets, with the funds returning to the general treasury (as follows).

Docket: 12459 (Consumer Education) \$9,050,000
Project: 2008 Residential Advertising (Builder/Homeowner)
Action: De-obligates the remaining balance of \$1,749 and returns these funds to the general treasury

Docket: 12472 (Consumer Education) \$350,000
Project: 2008 Residential Media Outreach
Action: De-obligates the remaining balance of \$7,418 and returns these funds to the general treasury

Docket: 12473 (Consumer Education) \$300,000
Project: 2008 National Association of Homebuilders (NAHB) — Builder 20 Clubs
Action: De-obligates the remaining balance of \$43,176 and returns these funds to the general treasury

Docket: 12563 (Consumer Education) \$303,000
Project: 2008 Manufactured Housing Initiative
Action: De-obligates the remaining balance of \$10 and returns these funds to the general treasury

Docket: 12461 (Industry Programs) \$61,500
Project: 2008 Outreach to States
Action: De-obligates the remaining balance of \$2,092 and returns these funds to the general treasury

Docket: 12462 (Industry Programs) \$240,000
Project: 2008 Industry Trade Shows & Conventions
Action: De-obligates the remaining balance of \$957 and returns these funds to the general treasury

Upon a motion duly made and seconded, the Council adopted the grants management reconciliation report.

Consumer Education

Mr. Gioffre and Ms. Burleson gave a report on the activities of the committee.

Jamie Lyons, Newport Partners LLC (Davidsonville, Md.), summarized the *Comparative Analysis of Residential Heating Systems*, a new study that compares propane residential

heating systems with systems that run on competitor energy sources in four categories: operating costs, start-up costs, payback, and greenhouse gas emissions.

On behalf of the committee, Ms. Burleson asked the Council to authorize the release of a request for proposals to assess the value of consumer inquiries on the Find a Propane Retailer program. Upon a motion duly made and seconded, the Council approved the request for proposals.

Ms. Burleson asked the Council to authorize the release of a request for proposals to gather data on the movement and installation of propane appliances and create a reporting system that gives PERC new data on which to build effectiveness and return-on-investment models for PERC. Upon a motion duly made and seconded, the Council approved the request for proposals.

Ms. Burleson asked the Council to authorize the release of a request for proposals to collect and analyze incremental sales data from a representative sample of propane companies. Upon a motion duly made and seconded, the Council approved the request for proposals.

Ms. Burleson introduced a change order to **Docket 15707**. Upon a motion duly made and seconded, the change order was approved (as follows).

Docket:	15707
Applicant:	Propane Education & Research Council
Short Title:	Residential Advertising — Construction Professionals/Homeowners
Approved Amount:	\$5,884,000
Additional Amount Requested:	\$125,000
Action:	Approved

Ms. Burleson introduced a change order to **Docket 15950**. Upon a motion duly made and seconded, the change order was approved (as follows).

Docket:	15950
Applicant:	Propane Education & Research Council
Short Title:	Measurement & Evaluation
Approved Amount:	\$305,000
Additional Amount Requested:	\$50,050
Action:	Approved

Ms. Burleson introduced a change order to **Docket 15713**. Upon a motion duly made and seconded, the change order was approved, pending public comment (as follows).

Docket:	15713
Applicant:	Propane Education & Research Council
Short Title:	2009 Consumer Education Advisory Committee
Approved Amount:	\$150,000
Additional Amount Requested:	\$30,000

Action: **Approved**

Engine Fuel

Tucker Perkins, Inergy Propane (Ashland, Va.), chairman of the Engine Fuel Advisory Committee, and Mr. Feehan made a report from the committee.

Mr. Feehan introduced **Docket 16116**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: **16116**
Applicant: Propane Education & Research Council
Project: Video Training Program for Propane Equipment
Amount: **\$62,160**
Action: **Approved**

Mr. Feehan introduced **Docket 16139**. Upon a motion duly made and seconded, the funding request was approved (as follows). Mr. Regan and Mr. Gump abstained.

Docket: **16139**
Applicant: Propane Education & Research Council
Project: Blue Bird Propane Vision School Bus Engine Finance Program
Amount: **\$1,397,703**
Action: **Approved**

Mr. Feehan introduced **Docket 16144**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: **16144**
Applicant: Propane Education & Research Council
Project: Engineering Analysis of Aftermarket Tank Installation
Amount: **\$16,360**
Action: **Approved**

Research and Development

Mr. Kerr offered a report on the work of the committee since the last Council meeting.

Mr. Kerr introduced **Docket 16112**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: **16112**
Applicant: Propane Education & Research Council
Short Title: Performance Testing of Remote Tank Level Monitoring Systems for Bulk, Commercial, and Residential Propane Tanks
Amount Requested: **\$375,000**
Action: **Approved**

Ross Brindle, Energetics Inc. (Columbia, Md.), made a report on the preliminary findings of a project that will lead to a revised and expanded edition of *Propane Reduces Greenhouse Gas Emissions: A Comparative Analysis*.

The Council recessed for the day at 5:23 p.m.

Proceedings for July 17

Mr. Platz called the meeting back to order at 8:32 a.m.

Mr. Platz asked for a report from the Agriculture Advisory Committee.

Agriculture

Director of Agriculture Programs Mark Leitman and Projects Manager Brandon Robinson offered a report on the work of the Agricultural Advisory Committee and the status and communication of agriculture programs.

Mr. Leitman introduced **Docket 15920**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 15920
Applicant: University of Nebraska, Lincoln
Short Title: Innovative Propane Flaming Technology for Crop Production
Amount Requested: \$274,000
Action: Approved

Mr. Leitman introduced **Docket 16090**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16090
Applicant: GSI Group
Short Title: GSI/Purdue Dryer Energy Reduction Product Testing
Amount Requested: \$15,000
Action: Approved

Mr. Leitman introduced **Docket 16024**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16024
Applicant: Propane Education & Research Council
Short Title: Heat as Alternative to Fumigants in Grain Facilities
Amount Requested: \$73,900
Action: Approved

Mr. Leitman introduced **Docket 16081**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16081
Applicant: Engine Distributors Inc.

Short Title: EPA and CARB Certification of a Ford 4.0-Liter Industrial Engine
Amount Requested: \$106,000
Action: Approved

Mr. Leitman introduced **Docket 16082**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16082
Applicant: Propane Education & Research Council
Short Title: 2009-2010 Agriculture Research and Project Evaluation
Amount Requested: \$120,000
Action: Approved

Mr. Leitman introduced **Docket 16109**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16109
Applicant: Connecticut Agricultural Experiment Station Research Foundation
Short Title: Controlling Barberry with Propane — Reducing Lyme Disease — Year 2
Amount Requested: \$25,000
Action: Approved

Safety and Training

Safety & Training Advisory Committee Chairman Mike Walters, AmeriGas (Westlake, Ohio), Mr. Flatow, and Program Manager Courtney Gendron gave a report on PERC safety and training programs.

On behalf of the committee, Mr. Flatow asked for the Council's authorization to distribute the *Propane Safety and Training Roadmap 2009*. Upon a motion duly made and seconded, the Council approved the roadmap for distribution.

Mr. Flatow introduced **Docket 16068**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16068
Applicant: National Propane Gas Association
Short Title: Promotional Activities for CETP Certification Program
Amount Requested: \$45,924
Action: Approved

Mr. Flatow introduced **Docket 16079**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16079
Applicant: Propane Education & Research Council
Short Title: Community Bulk Plant Outreach
Amount Requested: \$38,200
Action: Approved

State Rebates

Ms. Evans reviewed the rules governing the state rebate program and directed the Council's attention to the 40 rebate requests, totaling \$1,324,568, that PERC staff had approved since the last meeting. Eight of the rebate requests ask for partnership funds totaling \$322,080.

By unanimous consent, the Council directed staff to form a committee to determine how to compel compliance by state rebate recipients who fail to meet their obligations to the Council.

Ms. Caskin introduced **Docket 16135**. Upon a motion duly made and seconded, the new rebate request was approved (as follows), with the stipulation that similar rebate requests must be subject to Council review and approval and are not eligible for approval under the replicated rebate program.

Docket: 16135
Applicant: Western Propane Education & Research Council
Short Title: California Propane Forklift Rebate
Amount Requested: \$50,000
Action: Approved

Ms. Evans introduced **Docket 16137**. Upon a motion duly made and seconded, the new rebate request was approved (as follows), with the stipulation that similar rebate requests must be subject to Council review and approval and are not eligible for approval under the rebate replication program. There was one dissenting vote.

Docket: 16137
Applicant: Western Propane Education & Research Council
Short Title: Low-Emission Equipment Rebate 2009 — Continuation
Amount Requested: \$75,000
Action: Approved

Industry Programs

Industry Programs Director Martha Evans gave a report on industry programs.

Ms. Evans introduced **Docket 16105**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16105
Applicant: Propane Education & Research Council
Short Title: 2009 Milford Therrell Award
Amount Requested: \$25,000
Action: Approved

Ms. Evans introduced a no-cost change order to **Docket 12531**. That docket funded the 2008 Consumer Education Partnership with the States Program, now known as the Market Development Partnership Program. Upon a motion duly made and seconded, the Council approved the no-cost change order (as follows).

Docket: 12531
Applicant: Propane Education & Research Council
Short Title: Market Development Partnership Program
Amount Approved: \$2,180,000
Additional
Amount Requested: \$0
Action: Approved

Ann Strong, Colle+McVoy (Minneapolis), gave a report on recent analysis of state appliance rebate programs.

Senior Programs Manager Alicia Dunn gave a report on the new Propane Marketing and Resource Catalog (Propane MaRC) website.

Ms. Evans introduced **Docket 16115**. Upon a motion duly made and seconded, the funding request was approved (as follows).

Docket: 16115
Applicant: Propane Education & Research Council
Short Title: Market Development of Propane Appliances, Technologies, and Products
Amount Requested: \$354,400
Action: Approved

Old Business

Mr. Willis reported that he would bring a funding request to the Council in October for the writing of a history of the propane industry. He reminded the Council that it had, in April, approved the release of a request for proposals for the project.

New Business

Mr. Platz directed councilors' attention to the proposed schedule of 2010 meetings.

Mr. Platz announced that at the next meeting he would raise the idea of limiting the terms of PERC advisory committee chairmen.

By unanimous consent, the Council directed staff to include in future funding requests information about related grants previously approved. That information should include the docket number, the title, the amount of funding, the starting date, and the ending date of each related funding request.

Mr. Snelling asked the chairman's permission to submit a letter to Mr. Willis about the industry history project and to have it included in the minutes of this meeting. That letter appears below.

Mr. Platz announced that the Council will meet next in Seattle on October 1 and 2, 2009.

By unanimous consent, the Council adjourned at 12:30 p.m.

Charles Darwin Snelling

Letter to the Members of Council of the Propane Education and Research Council

Subject: The forthcoming hundredth anniversary of the founding of the propane industry.

This letter is intended for distribution to the members of Council and for inclusion in the minutes of the Council meeting of July 16 and 17th, 2009

Dear Members of Council:

On Friday, the 17th of July, 2009, we just plain ran out of time. I had been planning to importune you, indeed, to supplicate to you about our forthcoming 100th anniversary.

Our good friend, Bob Nicholson, presented the idea to many of us that we should record and celebrate the hundredth anniversary of our industry by creating a book recounting our history which would be available to everyone in the industry and to others who might be interested. Bob's vision is, in my opinion, monumentally important. Bob wants to be sure that our history is recorded and preserved, now, while the facts are still known and attainable. Bob believes, and I agree, that much of our history will soon be lost if we do not act decisively soon.

The first thing I want to stress is that, contrary to what some might reasonably think, my interest in our industry's history is not because my father founded the industry. May I absolutely assure you that this is not the case. Of course I am proud of my father's work. Still, his work is already well known and preserved. And I am a 78-year-old that will soon be "past history". There is so very very much that was just as important as my father's work that others have done over the past century to make our industry that great and vital industry that it is. When you think about it, there are so very many people who have made monumental contributions to our industry. Many are some of your own family members. Conceiving the idea of delivering liquid propane with a regulator and saying to rural folks "now you have a gas main", and actually starting the first company to do so was a worthy contribution on my father's part. But it was nothing compared to the legion of folks who followed who, for example, developed lightweight tanks, reliable and affordable regulators, all matter of safety devices, bobtails et al, but, even more importantly, learned to market propane, to convince people to use propane and to set up facilities all over the nation to service our entire population. This is a monumental history; it is a monumentally important history. It deserves to be preserved, and now is the time to do so.

Bob's original vision was for Ancient Gassers to do the job. That would be nice, but they don't have the horsepower to do so. After lots of thought and consideration, neither Bob nor I believe that this project will get done unless PERC and NPGA get behind this project. Bob has various ideas, which he has been discussing with Roland Penta and Roy Willis, and which he has now outlined in writing to all of us. We have a plan! The basic idea is that these two groups should fund the books, making a copy available [selling] to

each of the thousands of different enterprises in the propane industry, and also making these books available in our catalogs and to appropriate libraries and institutions. In order to do this, an equitable formula would have to be found to bear the expense of preparing the book and making it available. There's no reason why the sale of these books should not, in the long run, defray its entire cost.

Let me tell you why it should be done now. The repositories of this history are passing, and will pass, from the scene in no time at all. It is only a lucky accident that my father's materials have been preserved. Let me digress to tell you how it came about that Dr. Walter O. Snelling's files, archives and artifacts came to be preserved. All my life I have been a packrat. I was a "saver" for myself and my family, all my life. As it happened, many decades ago I acquired a 21,500 ft.² sprinklered warehouse. I packed away hundreds of years of family records, literally, and when my father died I packed away his lab, his files and his artifacts. When I came to know Bob Nicholson and when he came to introduce me to Roland Penta and his family, I invited them to my warehouse to inspect what I had. They wanted it! More than that, my children did not! I've been told over and over by my children, "Dad, we will not be at all pleased with you if you die and leave us with that blank blank warehouse full of junk". I am afraid that they are more than typical of third-generation folks. They did not want to wrestle with 21,500 square-foot of junk. They did not think that owning a 21,500 square-foot warehouse was a sensible use of resources.

Frankly, what would have happened without Bob and Roland and his family is what is now happening right as we speak. Over the past six months, I have hauled over 20 tons of records and what my children call "junk" to landfills. But because of Bob and Roland, all of my father's propane records and all of his artifacts have been safely preserved by these gentlemen on behalf of the industry. A ton of records, five of the first 10 propane tanks in the history of the industry, all marked "American Gasol Company", Gasol pressure gauges, regulators and all manner of other propane artifacts, files and records have been preserved. Very frankly, I very much fear that most of these things would have been dumped or spread around in family bookcases as souvenirs. What a tragedy that would have been, and it was a close call. The inspiration that Bob and Roland gave to me caused me to give another several tons of records to the Chemical Heritage Society.

There must be others like me, vestiges of the early days of the industry, who have stories to tell, files to share and artifacts to give. Please preserve their record before it is too late. I hear there was a celebrated gentleman, whom I never had the pleasure to meet, named Thomas who had a great collection of materials but who has now passed on. What a shame.

So this is my entreaty to each and every one of you to preserve your history, our history, our industry's history, now, while we still can.

Maybe you don't think about it often, but ours is one of the tremendously important and vital industries in our nation. We have been making a contribution to the well-being of each and every one of our citizens. We have a country that depends on us. Now is the time for us to celebrate our glorious heritage. I hope that you will do so.

I believe that Roy and Roland are both in favor of this project. Indeed, I am sure that they are. They have told me so. But they cannot proceed without the backing of their constituencies. In the end, each of you will make the decision. Good luck.

Sincerely,

Charles D. Snelling